

## Role in tender

During 2009 Triumph Motorcycles engaged **Gideon Hillman Consulting** to review and develop its consolidated global freight and logistics strategy, which formed the basis of a tender scope with the objective of engaging a single

Logistics Service Provider (LSP) for its global freight operations.

The team from Gideon Hillman Consulting worked closely with the purchasing and logistics team at Triumph and managed the global tender process in its entirety which included developing the tender scope and format of response for the initial pre tender qualification and the final tender document, evaluation of all responses and selection of a short list from both processes, through to management of the final supplier presentations.



**Gideon Hillman Consulting Ltd**  
 Materials Handling & Supply Chain Management

Established in 2004 with its head office in Warwickshire (17 miles from Birmingham International Airport) Gideon Hillman Consulting Ltd is one of the most proactive specialist Supply Chain & Logistics Consultants, working with clients across the UK, Europe, Asia and the USA.

Our strength is in our "hands on" approach and ability to provide strategic solutions through both process and practical processes, with a strong bias towards resource optimisation and management implementation.

Operating in all major sectors including Food Processing, Retail, Automotive, General Manufacturing, Airlines and Logistics (Warehousing, packing, inventory, Materials Handling & Supply Chain Management) we are able to provide a wide range of services.

We design and deliver strategic and performance based, cost effective process solutions to

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